

As published in



Bradford National Bank Rolls Out Integrated Bank Environment

--Bank uses Integrated Bank Technology's software application to transform internal work processes--

CEDAR PARK, Texas, Aug. 07, 2007 – Integrated Bank Technology, provider of a suite of data consolidation technology-based products and services to community financial institutions, announced that Greenville, Ill.-based Bradford National Bank has completed installation of its flagship product, Integrated Bank Environment (IBE).

IBE is a repository for not only a financial institution's core system, but also all of the ancillary systems enabling everything to be tracked and managed from a single system. This allows the institution to combine all of its data and monitor transactions in real time.

"Integrated Bank Technology has the most cost effective, comprehensive technology solution available from any software provider in our market," Jim Keaster, senior vice president at Bradford National Bank, explained. "We've been able to eliminate the use of three different vendors and bring everything together in a real time environment using IBE. This is the exact solution we needed to compete with larger banks. Our customers are very loyal, but they want to enjoy the convenience of new technologies as well. With the help of Integrated Bank Technology, we've been able to deliver."

The bank has been a customer of Financial Systems and Equipment (FS&E) for several years. FS&E is a multi-faceted consulting, marketing and service organization, and it is also a preferred partner of Integrated Bank Technology. When Bradford National Bank began searching for imaging solutions, its successful relationship with FS&E led it to explore Integrated Bank Technology and the products that the company provides for financial institutions.

"We reached a point where we wanted an imaging product that would allow us to have some flexibility with our core system," Keaster said. "Every product that we encountered was

going to add another layer to the system and make it more cumbersome to access the data every time we needed to provide information to customers. The fact that IBE is a single interface that handles everything was the deciding factor for us. The convenience and efficiency that the application offers make all the difference.”

Prior to the conversion, Integrated Bank Technology installed IBE, trained the staff, and let the application run parallel to Bradford National Bank’s previous system for one month to ensure a streamlined conversion process. Afterwards, the Integrated Bank Technology team returned to fully deploy the system and conduct additional training as needed.

“They let us get comfortable with the application, which was really important for the tellers because we were introducing them to a whole new level of technology and it was important that they really understood the process,” Keaster added. “Other companies want [you] to install their product and then rush you through the process, but Integrated Bank Technology worked at the pace that was best for our bank.”

“Not only has Bradford National Bank been able to operate in a real time environment with IBE, but the bank also implemented the solution without any custom interface costs,” Mark Dittman, president at Integrated Bank Technology, said, “Bradford is a very good customer and we’re glad that the bank has instilled such confidence in us and as a result, its work environment has truly been transformed for the better.”

About Integrated Bank Technology

Cedar Park, Texas-based Integrated Bank Technology (IBT) is a provider of software applications that facilitate electronic exchange in order to manage and protect financial data. IBT has successfully integrated more than 125 individual financial institutions. IBT’s flagship solution, Integrated Bank Environment, provides users a single, centralized database to view and manage all customer relationships.

For more information, visit www.ibanktech.net.

About Financial Systems & Equipment

Founded in 1981, Financial Systems & Equipment, Inc. (FS&E) has provided more than 800 financial institutions with the widest choice of hardware and software products. Its technology facilitates business activities through electronic management of image delivery, workflow and regulatory compliance. FS&E is committed to financial institutions and their success and the company continuously provides clients with successful implementations of image teller, image check and loan compliance tracking systems.

For more information, visit www.FinancialSystems.net.